

# Magic



# MEDITECH

Implementation of the CCI/MEDITECH Software offers Magic and Client/Server users automated and highly effective collection disciplines fully integrated with patient accounting. Jointly designed solutions capitalize on existing resources to resolve more accounts, efficiently and diplomatically, while enhancing the patient experience.

## SYSTEM FUNCTIONALITY

- Fully integrated into B/AR
- Automatic weekly selection of accounts through CCI-specific selection dictionaries
- Hospital statements are automatically placed on hold when an account is active at CCI
- CCI Status is displayed on the the Process an Account Screen
- Staff may manually select or alter collection process through the CCI Enter/Edit routine
- Financial updates transmit to CCI weekly, ensuring accurate account balance and status
- CCI Memos post to account history
- CCI activity automatically updates MEDITECH's Collection Transactions
- MEDITECH's Automatic Transfer to Bad Debt (Additional Routines) can be used with accounts returning from CCI
- Monthly Performance Reports and Status Reports structured to meet evaluation needs
- Consultative implementation process with detailed training and ongoing support

## WHAT YOU ACHIEVE

- Improved net income while lowering collection costs
- Early resolution and accelerated revenue
- Minimized reliance on resource intensive functions
- Optimized account flow from A/R to bad debt
- Controlled investment secured with a guarantee
- Professional, consistent, and courteous communications to patients

## AN UNRIVALED RETURN

*"CCI is an extremely effective and cost efficient tool to capture small dollar balances within a healthcare organization. We have been so pleased with the financial impact CCI has created within the areas of self-pay collections, UMass Memorial Medical Center has expanded the use of their services to our physician billing unit, which bills for over 900 physicians."*

*Todd Keating, Chief Financial Officer  
UMass Memorial Healthcare, Inc., Worcester, MA*

*"By using CCI, our customers have responded. Our cash collections have improved and referrals to bad debt agencies have decreased. What a great position to be in! CCI's account qualification is a seamless process within the MEDITECH application. It has become an integral part of our credit and collection process. The staff finds it easy to work with, especially because each process automatically notates an account, eliminating the need for manual commenting. The letters have reduced the number of accounts the staff must manage in A/R."*

*Laurie Lamarre, Administrative Director, BHS Revenue Cycle  
Berkshire Health Systems, Pittsfield, MA*

## CCI Performance

MEDITECH customers achieved:  
**\$43 Million in Collections**  
at an Average Cost of 5.5%

2008 Aggregate Results

Discover how we can improve your revenue cycle. Email us to request a financial analysis.  
[sales@cciws.com](mailto:sales@cciws.com)

