



Partnered with Siemens, CCI improves revenue for customers of Unity<sup>®</sup> and Invision<sup>®</sup> Financials. Jointly designed software imparts automated and highly effective collection disciplines integrated with patient accounting. Users capitalize on existing resources to resolve more accounts, efficiently and diplomatically, while enhancing the patient experience.

## SYSTEM FUNCTIONALITY

- Fully integrated in base code of patient accounting; minimal IS involvement required for implementation
- Staff can access and edit accounts throughout the collection process
- Automatic selection of accounts through user-defined criteria; utilizes Profile Record 20 or RPM™
- Automatic recalls ensure that accounts moved back to insurance liability will be removed from collection effort
- Completed accounts are returned in a condition to expedite efficient transfer to bad debt
- Financial transactions transmit to CCI weekly, ensuring accurate account balance and status
- CCI comments post to Account Detail Screen
- Staff may recall accounts or alter collection process from specialized CCI Screen
- Weekly reports provide detail of account activity including candidates, transfers, and updates to active accounts
- Monthly Performance Reports and Status Reports structured to meet evaluation needs
- Consultative implementation process with detailed training and ongoing support

## WHAT YOU ACHIEVE

- Improved net income while lowering collection costs
- Early resolution and accelerated revenue
- Minimized reliance on resource intensive functions
- Optimized account flow from A/R to bad debt
- Controlled investment secured with a guarantee
- Professional, consistent, and courteous communications to patients

## AN UNRIVALED RETURN

*"CCI complements our internal collection efforts of working accounts in the most cost effective and most efficient way. We give our best effort and then we rely on CCI to help us. The result of our partnership has been an increase in cash and lower bad debt; therefore, a lower cost to collect and lower net days. CCI generates a lot of activity that our internal efforts prior to CCI were not able to generate."*

*James D Logsdon, Vice President, Strategic Revenue Services  
Texas Health Resources, Dallas, TX*

*"Since inception, we have expanded use of the CCI service to include the screening of all self-pay accounts regardless of balance. CCI allowed for the streamlining of collection processes. I have and will continue to recommend to any revenue cycle manager the use of CCI."*

*John McBride, Director of Patient Accounts  
Memorial Sloan-Kettering Cancer Center, New York, NY*

## CCI Performance

Siemens customers achieved:

**\$94.6 Million in Collections  
at an Average Cost of 4.3%**

2008 Aggregate Results

Discover how we can improve your revenue cycle. Email us to request a financial analysis.  
[sales@cciws.com](mailto:sales@cciws.com)

